

### Break The Ice Forum 2025 dates & New Web Platform



### **Break The Ice Connect** The most intuitive web platform for MICE



Break The Ice CONNECT

## Welcome Introduction

Matthieu Lagae **CEO & Founder** 



# What's new **Connect, source, succeed!**



### Break The Ice Forum

What is BTIF? Forum schedule 2025 Destinations Interested to host? Break The Ice Connect

2

Introduction Why BTI Connect? Platform features Intuitive Tools



### Join Us!

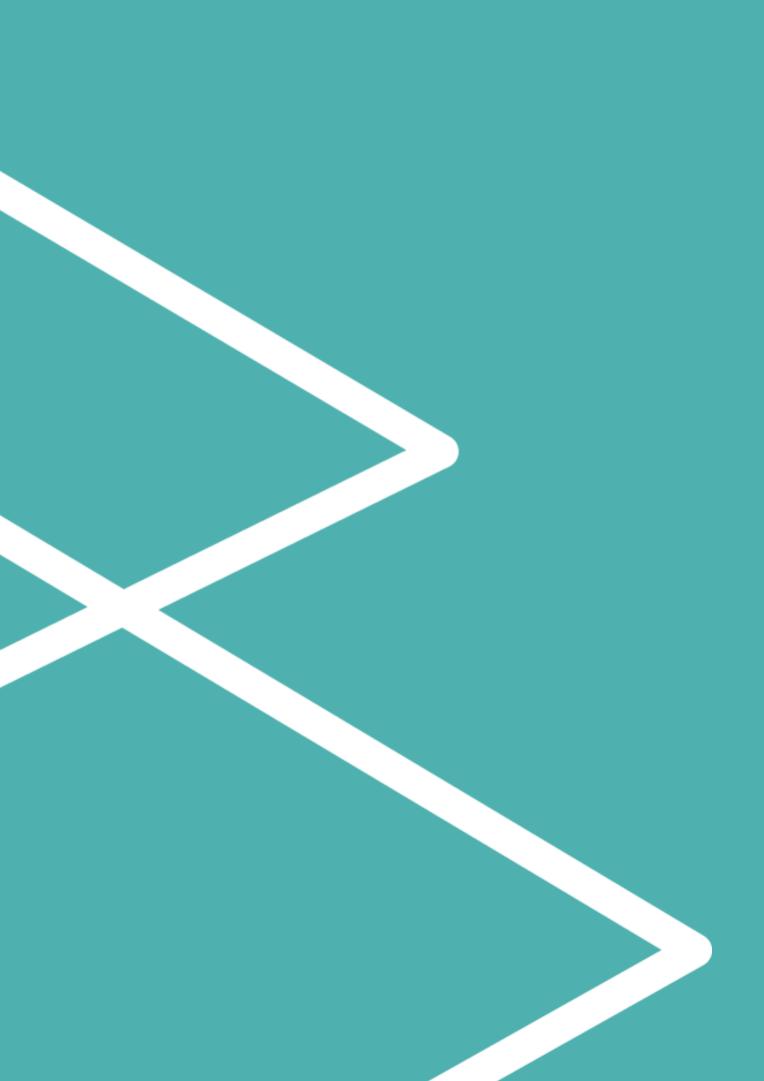
Free until end Easy to connect Included in BTI 100€/month fe No commision

### 4

### **Contact us!**

year	Charlotte Heath DOS
ect	Patricia Otal DOSM
ĪF	Thank you & we look
ee	forward to
n	welcoming you!

Part I Break The Ice Forum



### Break The Ice Forum Where business meets family

Exclusive B2B event for the MICE Two days and two nights High-quality networking Top-level industry peers 25 pre-selected appointments

Join us for a unique experience that blends professional opportunities with a familial touch.



Loyal clients, great feedback, striving for excellence, international team.

### What is ? **Break The Ice Forum**



Only MICE forum to:

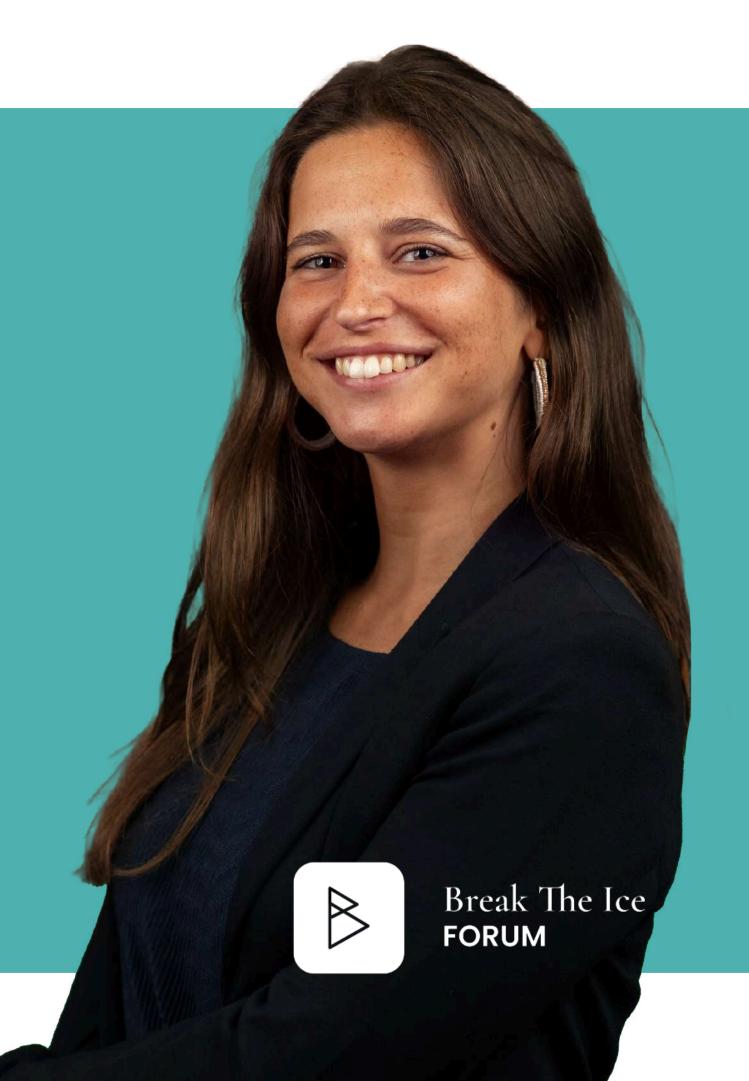
- Include host partners in buyer selection

- Hard & online copy directory • Equal care for suppliers and buyers • RFP web platform

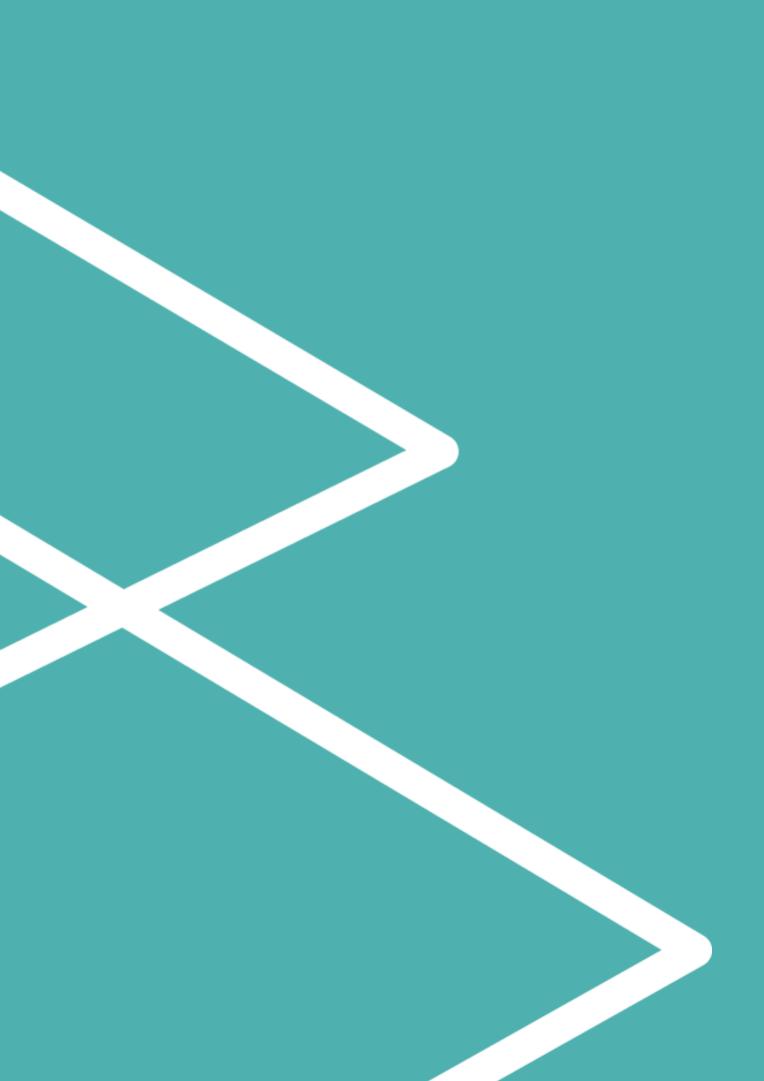
- Main goal is to foster collaborations. Suppliers meeting great buyers & ROI • Buyers connecting with top-tier
  - suppliers

### Schedule Short & highly effective

- Thursday Evening: Arrival, Networking Cocktail & Dinner
- Friday Full Day: Breakfast, Pre-scheduled Appointments, Lunch, Team Building Activity, Networking Cocktail, Gala Dinner & Party
- Saturday Morning: Networking Breakfast/Brunch, Checkout



Break The Ice Forums 2025 Dates & Destinations







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# 08-10 MAY 2025



# 19-21 JUN 2025



### 23 AUG 20





# 06-08 NOV 2025

ARA



### 11-13 DEC 2025

IN HANNA



### Break The Ice Forum 2025 Dates & Destinations

BENELUX/SCANDIC & EU/UK BUYERS 30 JAN-01 FEB 2025 – BRUSSELS 21-23 AUG 2025 – OSLO

DACH/UK/BENELUX/FR/SCANDIC & EU BUYERS 27–29 MAR 2025 – SITGES (BARCELONA) 25–27 SEP 2025 – SPLIT 11–13 DEC 2025 – LISBON

GERMAN D/A/CH & EU/UK BUYERS 08-10 MAY 2025 - BUDAPEST 06-08 NOV 2025 - COLOGNE

UK & EU BUYERS 19-21 JUN 2025 - OLIVA (VALENCIA)

# Would you like **to host?**

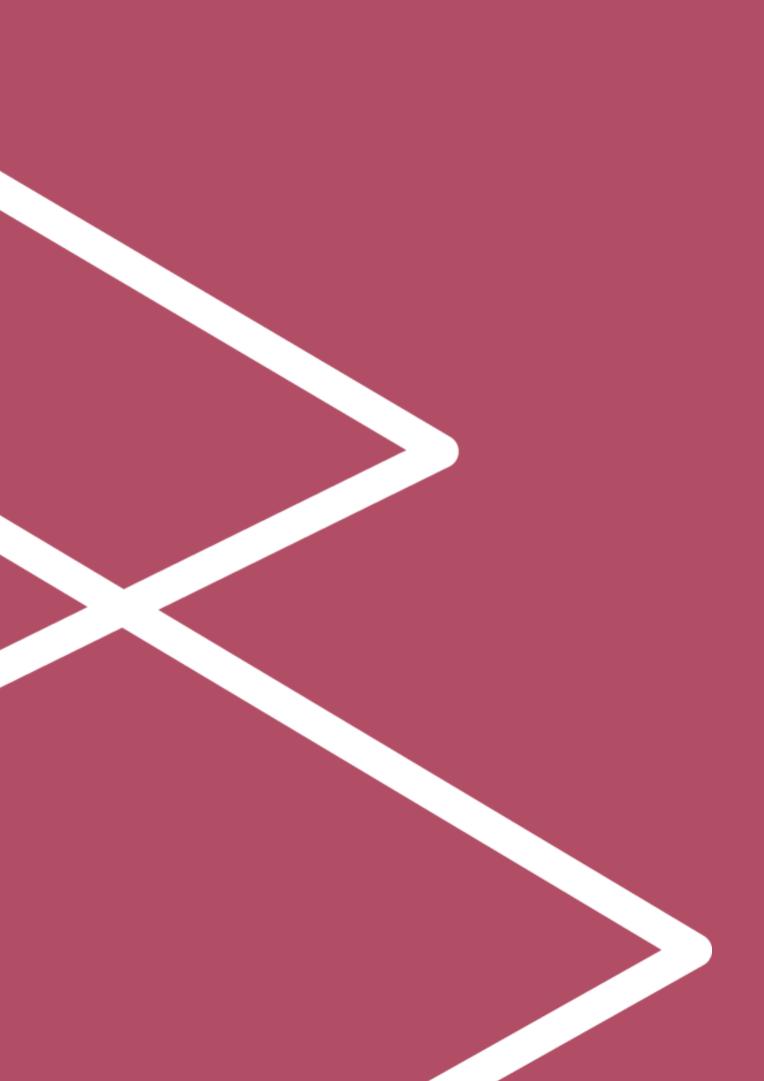
If you'd like to host in 2026, 2027, ... let us know, we are planning now.

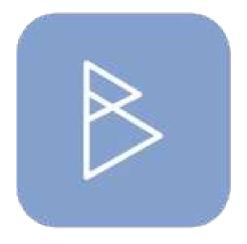
Alexander Spuck alexander@breaktheiceforum.com +49 173 3139923



### Break The Ice FORUM

Part 2 Break The Ice Connect





### Break The Ice CONNECT

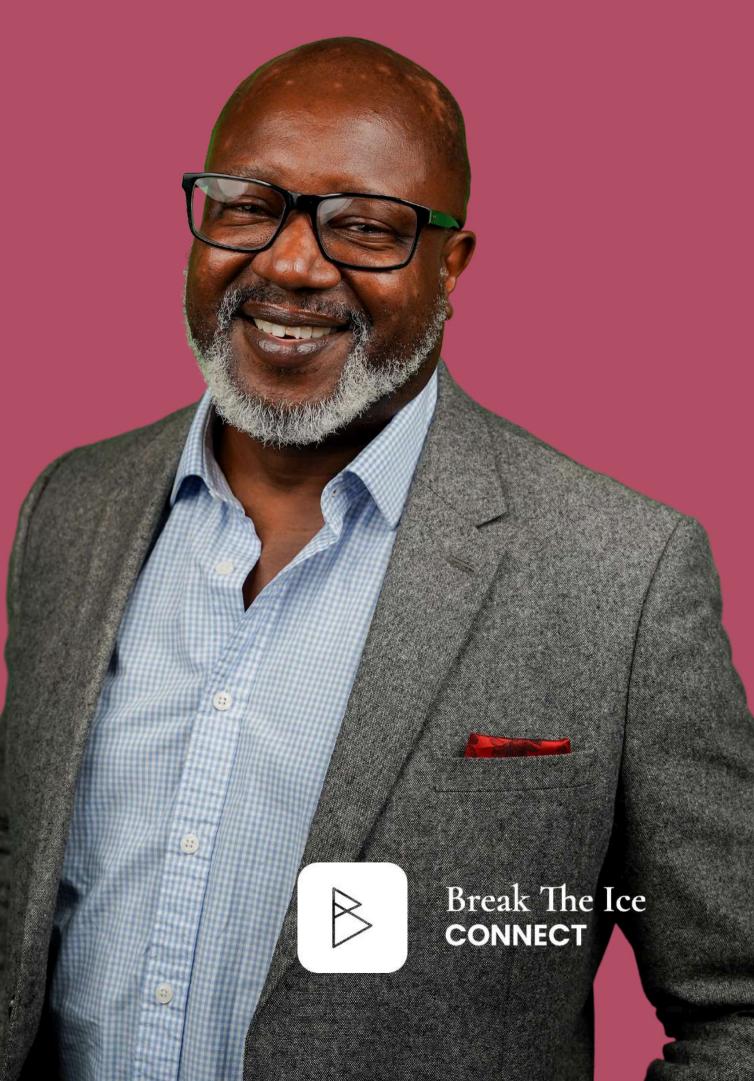


- To make life easier for both buyers and suppliers
- As a past supplier & buyer we fully understand your challenges.
- Informal and highly effective format.

### Why we created **Break The Ice Connect?**

# Enhancing our service we developed Break The Ice Connect.

- Simple registration, once only!
- Access to all your contacts
- Excel export
- Direct chat
- Easy follow-ups, and much more...
- Informal and straightforward
- One click away from booking our forums



The platform will greatly simplify your experience, both before and after the event.

Fast, intuitive tool for booking events and handling requests.



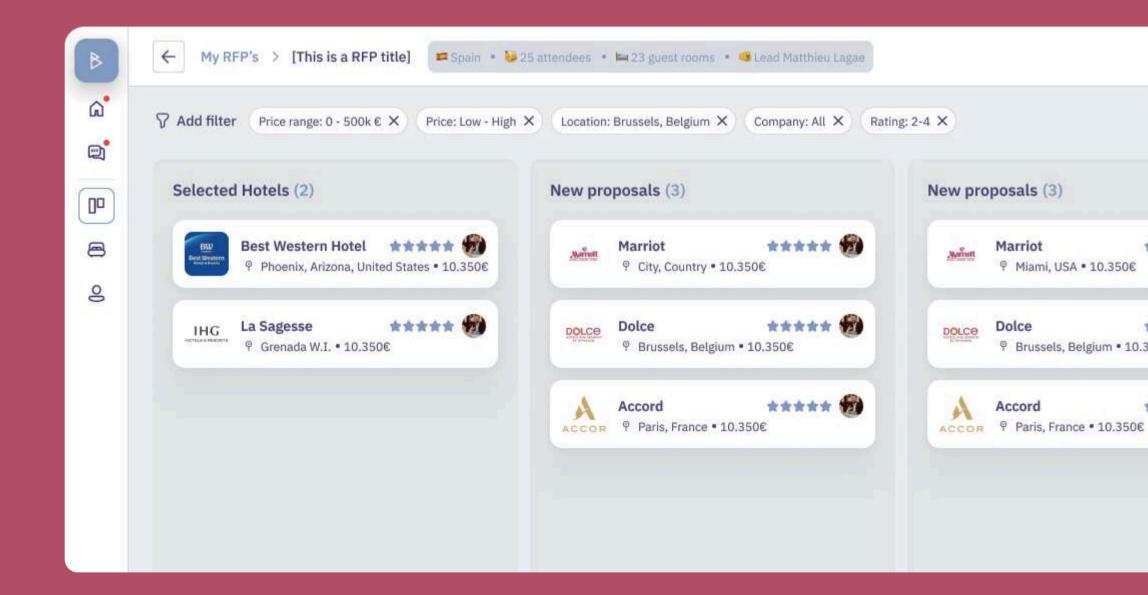


We'll match your brief to select suppliers who'll then send offers to your inbox.

#### Suppliers matching your criteria MIMA Spain • 😼 25 attendees • 🖿 23 guest rooms • 📅 23/11/24 to 25/11/2024 - flexible QUARTIER 2 Destination Management Companies HEYVAERT 3 Venues Belgian Beer V Hotel name lorem Selecter ipsum sit amet Hotel \*\*\*\*\* M [This is a supplier description, that describe the supplier on two lines.] Alexander Spuck 9 City, Country В BRUXELLES MIDI R20 MARC [SupplierName] + Select supplier Flibco.com - Charleroi O Airport Shuttle M ..... Hotel \*\*\*\*\* N265 This is a supplier description, that describe the supplier on two lines.] Porte de 9 City, Country Alexander Spuck N266 N5 [SupplierName] Remove supplier Saint-Gi Hotel \*\*\*\*\* You're just one step away from finalising your successful RFP! 😼 Let's Go! Send my Take control now and hand-pick your preferred suppliers tailored to this RFP, or effortlessly send to ALL matching suppliers in one go.

### Manage your **RFP's**

Inspired by a CRM Kanban board, it features an easy drag-and-drop interface to manage offers and requests efficiently.

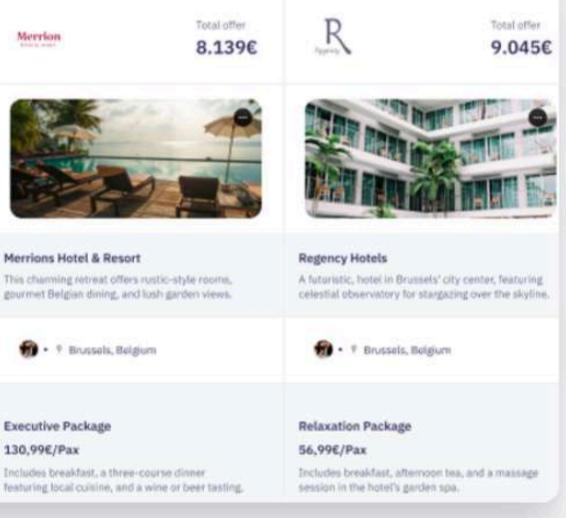




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### Buyers can even compare offers seamlessly within the platform.

#### Offer compare Total offer IGM 12.569€ Hotel / Venue **IGM Hotels** Description A serene urban casis offering luxurious suites with panoramic city views and a rooftop infinity pool. Location • \* Brussels, Belgium Packages name **City Escape Package** Package price 130,99€/Pax Package description Includes breakfast in bed, a 60-minute spatreatment per guest, and late check-out.



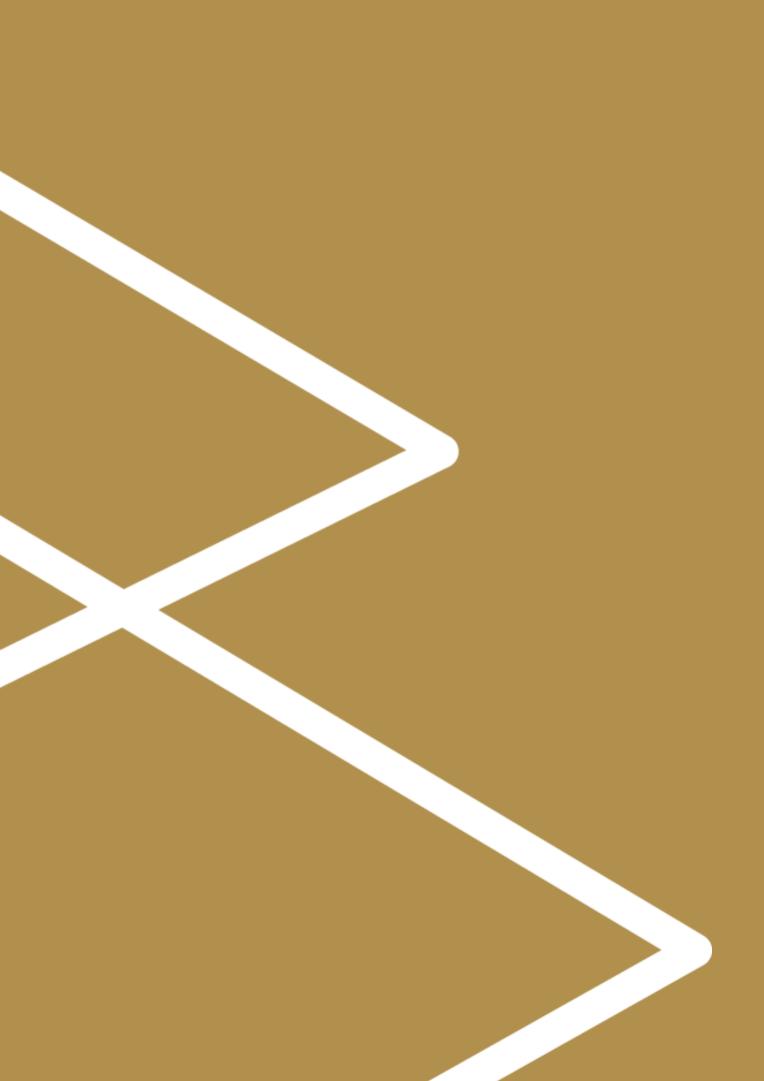
This is just the first version it will be continuously improved

We'll rely on your feedback to make Break The Ice Connect the ultimate tool for your events

### Break The Ice CONNECT



Part 3 Join us!



### Suppliers can register for free in 2025

Join a Forum, register your hotel for free, and enjoy one year of complimentary access!

One hotel/venue/company per Break The Ice Forum included.



Break The Ice CONNECT

### Buyers can register now!

No fees no commissions

Just make sure to use the platform

breaktheiceconnect.com



# Rates per forum 2025

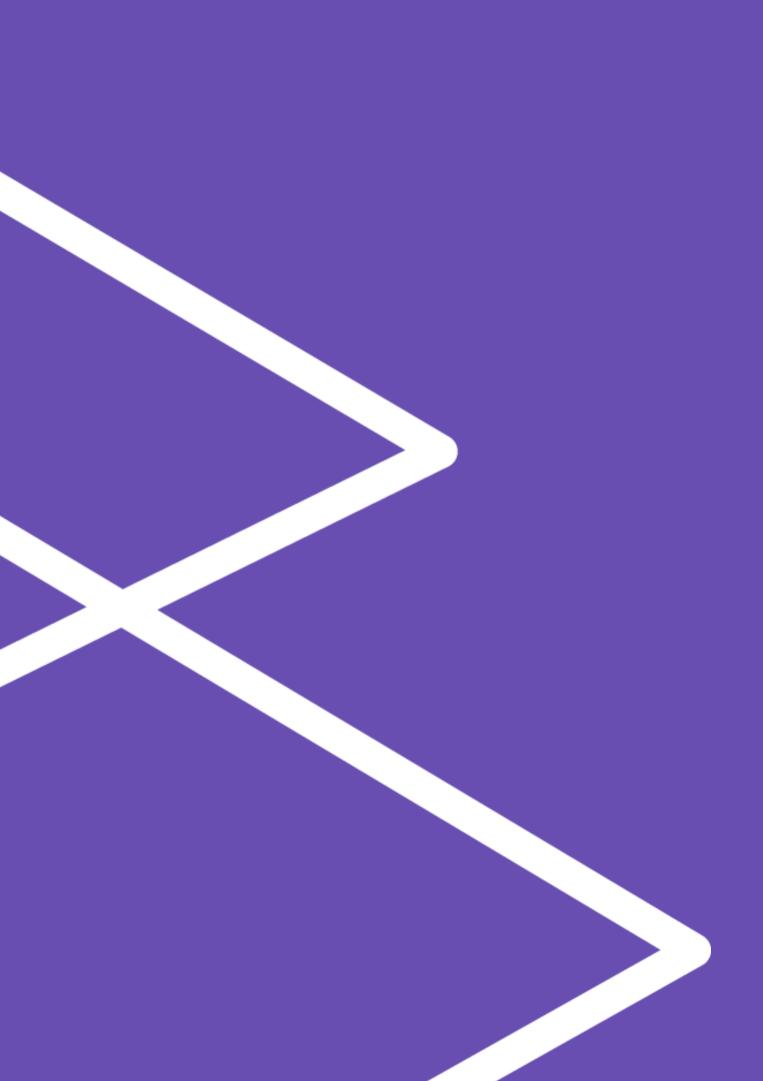
1 FORUM for €4.690,00
2 FORUMS for €4.390,00 each
3 FORUMS for €4.190,00 each
4 FORUMS for €3.990,00 each
As from 5 FORUMS for €3.790,00 each

One forum participation includes 1 YEAR of complimentary access to our NEW platform, BTI Connect, for one entity. 100€ per month for any additional Hotel/Venue/DMC/CVB/Service Provider to be present on the web platform.



Break The Ice FORUM

Break The Ice CONNECT Part 4 Contacts



### Charlotte Heath Director of Sales Suppliers

Feel free to contact me should you have any questions

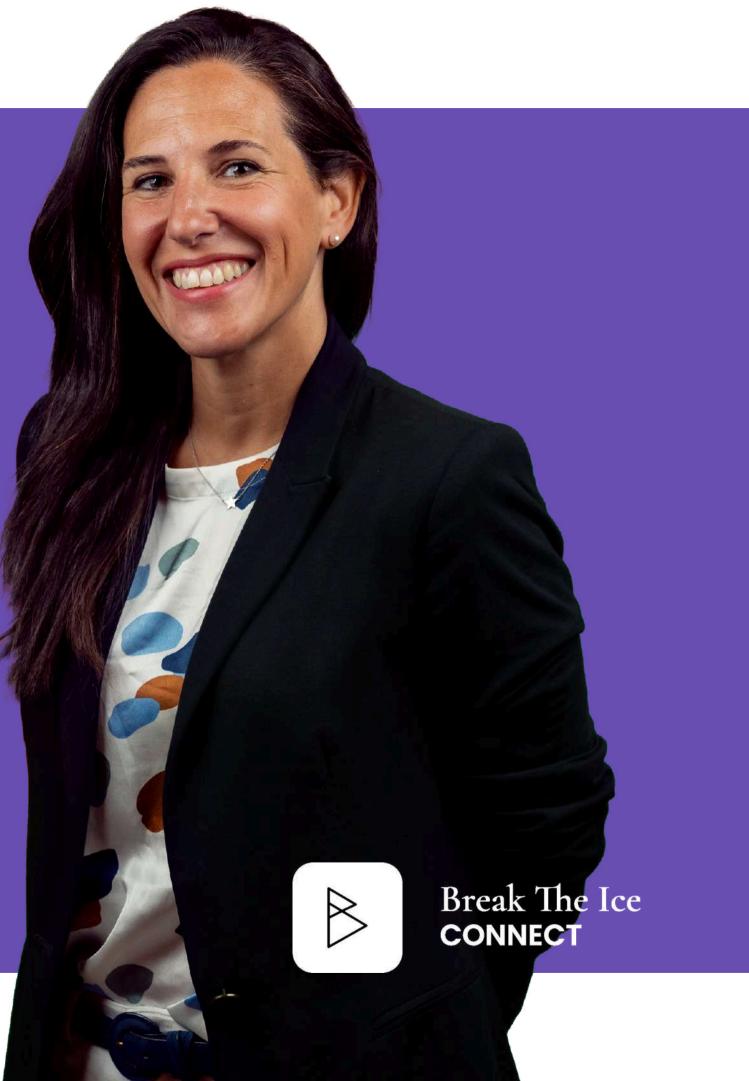
<u>charlotte@breaktheiceforum.com</u> +44 790 350 51 86



Break The Ice FORUM Patricia Otal Director of Sales & Marketing

Happy to help you as well and direct you to your sales contact ;)

patricia@breaktheiceforum.com +34 671 709 578



## Thank you & looking forward to welcoming you !